

Brief C.V.s of speakers:

Makoto Ogino
General Manager
IPR & Licensing Division
Hitachi Kokusai Electric Inc.

Before assuming his current position in 2010, Mr. Ogino had been working at Hitachi as General Manager of IP Licensing Dept., directing patent licensing projects, including semiconductor patent licensing projects with overseas companies. From 1979 to 1988, he worked at Hitachi as a legal and licensing staff for International Operations Group. Mr. Ogino received BA in Political Science from Waseda Univ. BA in Law from Tokyo Metropolitan Univ. and MA in Law from Tsukuba Univ. He studied law at St. Peter's College, Oxford under the tutorial guidance of Mr. Peter Hayward, the Founding Director of the Oxford IP Research Centre.

Katsumi Harashima
Executive Director of Business Development
Taiyo, Nakajima & Kato Intellectual Property law

Before assuming his current position in 2009, Mr. Harashima was a Senior License Executive at the Center for Intellectual Resources, Fuji Xerox Co. Ltd. where he has worked for 40 years. He first joined Fuji Xerox as a researcher, moving up to senior management positions in the Technology Strategy Office and then the Center for Intellectual Resources. Mr. Harashima is a president elect of LES Japan, a former Chairman of Intellectual Property Committee of Japan Business Machine and Information System Industries Association (JBMA), and also a board of trustees of Software Information Center (SOFTIC).

Torahiko Maki
Member of the Board & Executive Officer, Senior General Manager of Control & Administration Division, Tsukishima Kikai Co., Ltd.

Prior to assuming the current position, Mr. Maki was a Senior General Manager of Licensing Department of Chiyoda Corporation where he has worked for 27 years. He has been engaged in international licensing negotiation, overseas plant construction contract negotiation, and licensing business, as well as overseas assignment. He is now vice-President of Licensing Executives Society (LES) Japan, and Vice-Chair of Asia & Pacific Committee of LES International. Besides these assignments, he is a part-time lecturer, Tokyo University of Science, Special Graduate School, and a lecturer of LES Japan for Licensing Practice.

Hideyuki Ogata
Deputy General Manager
Intellectual Property Strategy, Research & Development Division
Arkray, Inc.

Before assuming his current position in 2009, Mr. Ogata was Vice President of Intellectual Property Management Unit at NEC Corporation where he had worked for more than 30 years. He has been involved in numerous licensing negotiations and litigations with multinational enterprises, such as IBM, AT&T/Lucent, Motorola, Microsoft, Intel, Qualcomm, Siemens, Nokia, Ericsson, Alcatel, Philips, Sony, Panasonic, Samsung, LG, etc. Mr. Ogata is Director for Electrical/Electronics Field (west) of Japan Intellectual Property Association (JIPA).

Guy L. Proulx
Managing Director
TransPacific IP Pte. Ltd.

Guy L. Proulx has over twenty years of professional experience in venture development, intellectual property, investment analysis, strategic planning, and general management. He has consulted with an extensive number of entrepreneurial growth companies focused on various technologies such as computer hardware/software, networking equipment, mobile power technologies (battery, fuel cells, etc.), wireless infrastructure & hardware, telecommunications, IT services and broadband service providers.

Mr. Proulx founded Transpacific IP in 2004 as an IP management and consulting company. The company has built a substantial patent portfolio that includes a broad range of technologies. Concurrently, Transpacific IP has expanded throughout Asia with offices in Taipei, Singapore, Hong Kong, Tokyo and Beijing. The company is privately owned and funded.

Prior to founding Transpacific IP, Mr. Proulx was involved in all facets of business startup activities including company formation, business capitalization (equity/debt), strategic planning, and general management. He has also worked with management on strategic IP issues including patent portfolio development strategy, maximizing licensing opportunities, and the acquisition of patents. Additionally, he has provided management assessment expertise and due diligence assistance (including patent review) for private equity investors and acquisition groups.

Mr. Proulx received a B.S. degree in nuclear engineering at Rensselaer Polytechnic Institute in Troy, New York. He received further training as a nuclear trained and qualified officer in the United States Nuclear Navy.

Brief Biography

Ms Alice Ngan (顏文慧女仕) has a rich and broad experience from the academia, manufacturing, trading, telecommunications and entertainment industries, experience that is unique and useful in bridging the academia with the industry. She was among the first group of managers in Hong Kong who managed intellectual property when she was with the Golden Harvest Group. She is the Director of the Technology Licensing Office of The Chinese University of Hong Kong (CUHK). CUHK technologies, covering a broad scope from life sciences to engineering disciplines, have been transferred to both local and international organizations through the offices that Alice headed. The operations that Alice has helped established include clinic, web-site company, even a GEM listed company in Hong Kong. Significant income has been generated through these activities. The percentage of CUHK patented/patent pending technologies that were successfully licensed has been 40%, way above the average of 30% for most universities in the world. Alice is also an Associate Professor (by Courtesy) of the Department of Biochemistry at CUHK and participates in teaching a course in Business and Social Aspects of Biotechnology.

Before joining CUHK, Alice managed the provision of electronic communications services for Cable & Wireless HKT. Prior to that, she was an executive with the Golden Harvest Group, an international entertainment corporation.

Alice graduated as an Ivey Scholar with an Executive MBA degree from the Richard Ivey School of Business of The University of Western Ontario. She received her Bachelor's degree in Life Sciences from Queen's University, Ontario, Canada. She is the Chairman of the Licensing Executives Society (LES) China - Hong Kong Sub-Chapter and a member of the Association of University Technology Managers (AUTM).